The Story Ladder

Ranked by distance from the storyteller. The less distance between face-to-face telling, the more powerful the experience.

Story Medium	Pluses	Minuses	Suggested Uses
Oral	 In person Immediate connection to audience Immediate experience of the storyteller Size of audience does not matter Directly engages the imagination and all the senses Non-passive activity Non-static, change happens in the moment Minimal expense 	 Must be done in person Difficult to effectively capture in other media Difficult to disseminate A one-time event 	When you want a direct connection with people When you want to shift and change the story to fit the audience and the context in present time When you want to build authenticity and engagement
Written	 Easier to disseminate Size of audience does not matter Length can be short or long Minimal expense 	 Slightly weaker connection to audience No immediate experience of the storyteller Static – change happens through editing/rewriting Requires time and resources to change and republish 	 When you need wide dissemination of the story Newsletters Web/marketing Internal communications
Audio Tape	Easy to duplicate and disseminate	 Weaker connection to audience Barriers to direct experience of the storyteller Static – change happens through editing/rewriting/rerecording Requires time and resources to change and republish Can be expensive to produce 	When you need wide dissemination of the story Web/marketing Internal communication

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Story Medium	Pluses	Minuses	Suggested Uses
Video	 Easy to duplicate and disseminate Photos, film music adds emotional elements 	 Weaker connection to audience Barriers to direct experience of the storyteller Static – change happens through editing/rewriting/re- recording Requires time and resources to change and republish 	 When you need wide dissemination of the story Web/marketing Internal communication
Poster (Graphic Capture)	A visual representation of the story Easy to duplicate and disseminate	 Weaker connection to audience Static – change happens through re-doing the art work Requires time and resources to change and republish Requires insider knowledge 	When you want to remind people of a story or story cycle Web/marketing Internal communication
Iconographic	 A visual icon of the story Easy to duplicate and disseminate 	 Weaker connection to audience Static – change happens through re-doing the art work Requires time and resources to change and republish Requires insider knowledge 	 When you want to remind people of a story or story cycle Web/marketing Internal communication

